



FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY MANAGEMENT
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V I R G I N I A

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AMENDMENT NO.1

JAN 02 2001

SUBJECT: Digital Multi-Function Devices

CONTRACTOR

VENDOR CODE

CONTRACT NO.

Xerox Corporation
7900 Westpark Drive
3rd Floor
McLean, VA 22102

B160468020-01

RQ00-393550-14A

By mutual agreement, Contract RQ00-393550-14A is amended as per the attached Fairfax Government Add-On New Digital Product Amendment dated December 8, 2000. This amendment adds equipment in accordance with the Technology Refresh Provision (Paragraph 3.I of the Special Provisions) of the above-referenced contract.

(Ref. Xerox Corporation Services attached Request for Amendment dated December 8, 2000.)

All other terms and conditions remain the same.

Cathy Malone

for
Armand E. Malo, CPPO
Director/County Purchasing Agent

DISTRIBUTION:

DPSM – CASP Support

Contractor

Evelyn Kealey

Document Services Division – Gary Blanchard

FCPS – DIT – Andie Powell

Contract Administrator

Control Copy

2-01
20

The Document Company,

Xerox

7900 Westpark Dr. 3rd flr
McLean, VA 22102
(703) 287-2654

(AMENDMENT)



**FAIRFAX GOVERNMENT
ADD-ON NEW DIGITAL PRODUCT AMENDMENT**

This is an **add-on** Product Amendment for the **Digital Multi-Functional Devices** Contract in accordance with award Bid # RQ0039355014. This purchase order is subject to the terms and conditions of Xerox Document Service agreement # 2511699 and # 2511494 with all exhibits and amendments.

The new Technology Refresh Equipment Pricing continues as a 60 month operating/lease services contract.

Xerox DC480SL (75 PPM) – Functions include digital copying, printing and scanning.

Plan "A1" - Monthly base charge of \$955.93 includes 40,000 copy allowance per month with overage click charge of \$.0085 each and all maintenance, parts, labor, and all supplies (except paper).

Plan "A2" - Monthly base charge of \$1,134.68 includes 70,000 copy allowance per month with overage click charge of \$.0080 each and all maintenance, parts, labor, and all supplies (except paper).

Plan "A3" - Monthly base charge of \$1,379.19 includes 110,000 copy allowance per month with overage click charge of \$.0075 each and all maintenance, parts, labor, and all supplies (except paper).

There will be a common blend excess copy rate of \$.008 for all new DC480SL's added to this contract and currently installed DC265's and DC470's on pool monthly copy allowance plans. Charges will be based on combined total excess copies per month in a pooling plan from all three DC265, DC470, DC480 devices.

Xerox DC440SLX (40 PPM) – Functions include digital copying, faxing, printing and scanning.

Plan "A1" - Monthly base charge of \$424.16 includes 15,000 copy allowance per month with overage click charge of \$.0085 each and all maintenance, parts, labor, and all supplies (except paper).

Xerox DC420S (20 PPM) – Functions include digital copying and printing.

Plan "A1" - Monthly base charge of \$217.66 includes 3,000 copy allowance per month with overage click charge of \$.0125 each and all maintenance, parts, labor, and all supplies (except paper).

UPDATED PRICING SCHEDULE WITH TECHNOLOGY REFRESH EQUIPMENT - - - 12/8/2000
SOLUTION A - 60 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 60 Month Contract Term with Two optional One-Year Extensions
Pricing Includes: DC480SL - ALL Functions (Copy, Print, Fax, Scan)
DC420S - Functions (Copy & Print)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
<u>NEW TECHNOLOGY EQUIPMENT & PRICING</u>					
20 Page Per Minute (PPM)		DC420S	3,000	\$ 217.66	\$ 0.0125
40 Page Per Minute (PPM)		DC440SLX	15,000	\$ 424.16	\$ 0.0110
75+ Page Per Minute (PPM)		DC480SL	40,000	\$ 955.93	\$ 0.0085
75+ Page Per Minute (PPM)		DC480SL	70,000	\$ 1,134.68	\$ 0.0080
75+ Page Per Minute (PPM)		DC480SL	110,000	\$ 1,379.19	\$ 0.0075

(*) DC440 and DC480: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).